



May 13, 2003

To whom this may concern,

Juan Carlos Sanchez has been a significant contributing employee of Lucent Technologies for 3 years. He had daily, direct interaction with customers that are launching new enterprises by building new applications based on our product. His position was highly technical and requires general and specific technical telecommunications knowledge to serve our customers as they progressed through the implementation phases of their business plan.

Juan Carlos was an important resource in our success. His technical strength and willingness to assist others has made Juan Carlos a resource both internally within Lucent and externally across our customer base. As a professional in the industry, he is well positioned to handle a technical position or to pursue additional education in either technical or business related fields.

Therefore, I am recommending that Juan Carlos be considered for a position in your organization. I consider myself fortunate to have had Juan Carlos on my team, and I can say with confidence that you will be delighted to have him as a member of your technical or academic team.

Best Regards,

David L. Nowlan

Director, Customer Engineering Support

Lucent Technologies

OPENet Division.

75 Perseverance Drive

Hyannis, MA 02601

USA

Tel: (508) 862-3328

Fax: (508) 862-3351

dnowlan@lucent.com